

**PRODUCT INFORMATION**

Description	Code	Pack	Each (oz.)	Quantity Per Case	Net Wt. (lbs.)
Bernardi® Italian Sausage with Confetti Pasta Triangle Ravioli (Sicilian Style)	70783	2/3# Bags	0.80	120	6
Bernardi® Tuscan Style Roasted Vegetable with Confetti Pasta Jumbo Square Ravioli	70788	2/3# Bags	1.23	78	6
Bernardi® Naples Margherita Pizza Style Cheese Giant Tortelloni	74642	2/3# Bags	0.94	108	6
Posada® Chile Relleno	1780265	3/10ct	4.00	30	7.5
Posada® Chicken Nacho Bite	0251865	4/4#	1.00	256	16
Posada® Spicy Steak & Cheese Mini Taco	0252920	4/4#	0.45	568	16
Fred's® Blazin' Fire Rings	0292520	4/2.5# Bags	0.86	186	10

• Labor-saving convenience • Fully Cooked • Multiple Day-Part Applications



OPERATOR PROFITABILITY MODEL	OPERATOR PROFITABILITY MODEL	OPERATOR PROFITABILITY MODEL	OPERATOR PROFITABILITY MODEL	OPERATOR PROFITABILITY MODEL	OPERATOR PROFITABILITY MODEL	OPERATOR PROFITABILITY MODEL
<b>Sicilian Sausage Triangle Ravioli #70783</b>	<b>Tuscan Roasted Vegetable Ravioli #70788</b>	<b>Naples Margherita Pizza Style Cheese Giant Tortelloni #74642</b>	<b>Chile Relleno #1780265</b>	<b>Chicken Nacho Bite #0251865</b>	<b>Spicy Steak &amp; Cheese Mini Taco #0252920</b>	<b>Blazin' Fire Rings #0292520</b>
Pieces per case 120	Pieces per case 78	Pieces per case 108	Pieces per case 30	Pieces per case 256	Pieces per case 568	Pieces per case 186
Servings per case 24	Servings per case 20	Servings per case 22	Servings per case 30	Servings per case 64	Servings per case 81	Servings per case 23
Piece size (oz) 0.80	Piece size (oz) 1.23	Piece size (oz) 0.94	Piece size (oz) 4.00	Piece size (oz) 1.00	Piece size (oz) 0.45	Piece size (oz) 0.86
Price per piece \$0.51	Price per piece \$0.69	Price per piece \$0.53	Price per piece \$2.58	Price per piece \$0.28	Price per piece \$0.15	Price per piece \$0.15
Pieces per serving 6	Pieces per serving 4	Pieces per serving 5	Pieces per serving 1	Pieces per serving 4	Pieces per serving 7	Pieces per serving 8
Price per serving \$2.55	Price per serving \$2.76	Price per serving \$2.65	Price per serving \$2.56	Price per serving \$1.12	Price per serving \$1.05	Price per serving \$1.20
Sides/Sauce/Garnish* \$1.00	Sides/Sauce/Garnish* \$1.00	Sides/Sauce/Garnish* \$1.00	Sides/Sauce/Garnish* \$0.75	Sides/Sauce/Garnish* \$0.50	Sides/Sauce/Garnish* \$0.50	Sides/Sauce/Garnish* \$0.25
Total Plate Cost \$3.55	Total Plate Cost \$3.76	Total Plate Cost \$3.65	Total Plate Cost \$3.31	Total Plate Cost \$1.62	Total Plate Cost \$1.55	Total Plate Cost \$1.45
Menu Price \$9.99	Menu Price \$9.99	Menu Price \$9.99	Menu Price \$9.49	Menu Price \$7.99	Menu Price \$5.99	Menu Price \$5.99
Contribution per plate \$6.44	Contribution per plate \$6.23	Contribution per plate \$6.34	Contribution per plate \$6.18	Contribution per plate \$6.37	Contribution per plate \$5.44	Contribution per plate \$4.54
Food Cost 35.54%	Food Cost 37.54%	Food Cost 35.50%	Food Cost 34.88%	Food Cost 20.20%	Food Cost 22.17%	Food Cost 24.21%
PROFIT per case \$184.56	PROFIT per case \$124.60	PROFIT per case \$139.48	PROFIT per case \$185.40	PROFIT per case \$407.68	PROFIT per case \$140.64	PROFIT per case \$346.38

\*Approx-will vary depending on costs



**BUY ONE, GET ONE OFFER**

Send to: 651 Wharton Drive  
Claremont, CA 91711  
• Attention: Cara Fisher

Attach copy of invoice when sending in this qualification form.  
Offer valid from July 1, 2011 – June 30, 2012

**PURCHASE TWO CASES AND GET ONE OF THOSE TWO CASES FREE**

70783 Bernardi® Italian Sausage with Confetti Pasta Triangle Ravioli (Sicilian Style)  
70788 Bernardi® Tuscan Style Roasted Vegetable with Confetti Pasta Jumbo Square Ravioli  
74642 Bernardi® Naples Margherita Pizza Style Cheese Giant Tortelloni  
1780265 Posada® Chile Relleno  
0251865 Posada® Chicken Nacho Bite  
0252920 Posada® Spicy Steak & Cheese Mini Taco  
0292520 Fred's® Blazin' Fire Rings

YES! I would like more information. Please have my representative contact me.

\*Operation or Establishment Name \_\_\_\_\_

\*Address \_\_\_\_\_ \*City \_\_\_\_\_ \*State \_\_\_\_\_ \*Zip \_\_\_\_\_

\*Phone \_\_\_\_\_ \*Email \_\_\_\_\_

Preferred Distributor \_\_\_\_\_ Brokerage Name **Alex Taylor** Sales Rep. Name \_\_\_\_\_  
*\*Required information* **Osage Marketing**

**TYPE OF ESTABLISHMENT (check one)**

**KEY CONCEPT OR THEME (check one)**

- |  |   |  |  |                                   |  |
|--|---|--|--|-----------------------------------|--|
| <input type="radio"/> Caterer                  | <input type="radio"/> Retail Store              | <input type="radio"/> Cafeteria                    | <input type="radio"/> Nursing Home/Care Facility | <input type="radio"/> Mexican     | <input type="radio"/> Traditional American |
| <input type="radio"/> Convenience Stores       | <input type="radio"/> Bakery Store              | <input type="radio"/> Ethnic/Theme/Specialty Rest. | <input type="radio"/> Schools (K-12)             | <input type="radio"/> Italian     | <input type="radio"/> Seafood              |
| <input type="radio"/> Deli                     | <input type="radio"/> Specialty Coffee Shops    | <input type="radio"/> College/University           | <input type="radio"/> School District (K-12)     | <input type="radio"/> Steak House | <input type="radio"/> Other _____          |
| <input type="radio"/> Drinking Places          | <input type="radio"/> Family/Casual Dining      | <input type="radio"/> Correctional Institution     | <input type="radio"/> Vending                    | <input type="radio"/> Pizza       |  |
| <input type="radio"/> Hotel/Motel              | <input type="radio"/> Fine Dining/Dinner House  | <input type="radio"/> Employee Feeder (B&I)        | <input type="radio"/> Other Food Service         | <input type="radio"/> Asian       |  |
| <input type="radio"/> Recreation/Entertainment | <input type="radio"/> Fast Food (Quick Service) | <input type="radio"/> Hospital                     |  |                                   |  |

I am directly responsible for food purchasing.  I will make a recommendation to the person who is directly responsible for purchasing.

Please attach invoice that shows products purchased and amount paid. This offer is good only for the items referenced in this coupon. Two cases of the above-referenced products must be purchased in order to get one of those cases purchased free. FREE case redeemed on lesser priced item. Only one coupon valid per establishment. Maximum redemption value per coupon \$100. This offer is not valid on cases for resale. Chains or affiliated groups must participate on an individual basis. Offer may not be combined with any other promotional offer. Coupon void where taxed, prohibited or restricted. Offer good only in the USA. Coupon may not be mechanically reproduced. Please allow 4-6 weeks for processing. Claims must be postmarked by July 31, 2012.